



January 22, 1997

Re: USES* Shunt Efficiency System

To whom it may concern:

On January 16, 1997, USES MFG INC. ("USES") performed a demonstration with their CMES-3D 480v units on our 480v refrigeration system. This demonstration was done to simultaneously compare one (1) USES unit to three (3) competing Powergy Powermax units on our 480v refrigeration system. Although we have had the USES Shunt Efficiency System in our Middletown, Rhode Island Creamery for over a year, and have been very happy with the energy reduction that is provided, we wanted to insure that USES remained most cost efficient and effective method of reducing our electrical costs.

I, along with our plant electrician who monitored the test, witnessed the positive results provided by the USES unit. One (1) USES unit out performed Powergy's Powermax in maintaining voltage, reducing amperage, power factor correction and KW/KWH reduction. One (1) USES 480v D unit dropped amperage 14-16 amps while the three (3) Powergy units dropped amperage only 6 amps each for a combined total of 18 amps. The USES 480v D dropped 4.8 KW, while the competing brand dropped only .3 KW each. With the savings shown in this test, we have concluded that a complete USES Shunt Efficiency System installed in our main plant would greatly outweigh Powergy's Powermax in terms of hard dollar savings. I recommend the USES Shunt Efficiency System without hesitation.

Sincerely,

Henry White
Maintenance Director
The Newport Creamery, Inc.

THE NEWPORT CREAMERY, INC.®
MAIN OFFICE AND PLANT

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